

Sean Edgar

CleanFleets.net

CARB Update for CMSA

Presented by:
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CleanFleets.net Overview

Company Overview

- Covering CARB since 2000 for trade associations
- Over a decade of service to CMSA members
- Servicing 300+ fleet owners with consulting and field services
- Proven record of saving our clients time and money to comply with CARB mandates

Presentation Overview

- CARB Compliance Reporting/Senate Bill
 1/DMV
- CARB Smog Check Tightening (Senate Bill 210)
- CARB Zero Emission Vehicle Plan

- . Senate Bils 1 (2017) In new taxes and fees over the next decade and took effect on November 1, 2017.
- Useful truck life definition was added to the bill
- In 2020, DMV refuses registration to vehicles failing to show CARB compliance

Senate Bill 210

- Broad coalition of environmental groups in Sacramento are concerned about deterioration of emissions systems and inadequacy of current PSIP
- Bill signed by Governor Newsom in September 2019
- All nongasoline vehicles would be covered under a future program that CARB is empowered to develop (similar in nature the gasoline Smog Check Program)
- The bill includes the following provision to require CARB to, "Provide mechanisms for out-of-state owners of heavy-duty vehicles to comply with the program before entering the state"
- CleanFleets will be engaged on the two year pilot program development

PSIP/"Snap Idle"

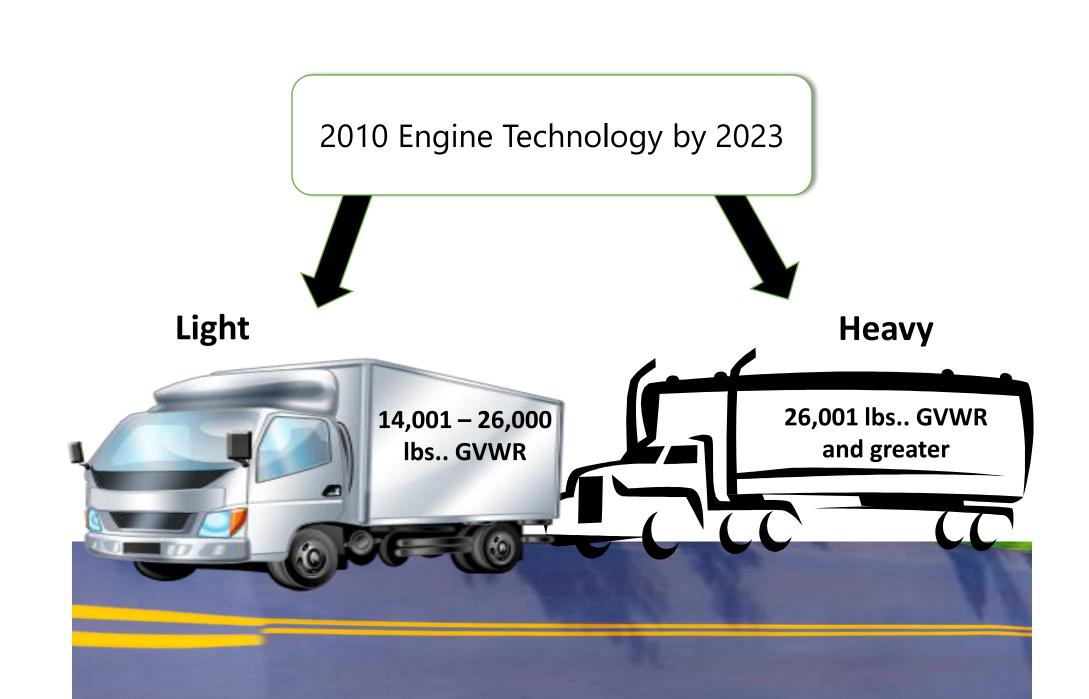
- CleanFleets provides CCDET trained technicians statewide using approved diagnostic equipment
- Work is covered under our general and professional liability insurance policies
- Our proprietary data management system and audit defense give our clients peace of mine
- Over 2,500 trucks tested in 2020





Training Requirements

- For-hire testing services (like CleanFleets or other affiliates) would be required to undergo training at a CARB approved program (online or in-person) every four years.
- Any company (like ours) that charges a fleet owner (like you) for a service should have competency, insurance, training and stand by their work strongly enough that they will undergo an audit of the emissions program with and for you.
- You hire professionals to represent you and help you and you are entitled to competent people whether it is CleanFleets or anyone else charging you for a service.



- Advanced Clean Trucks (ACT)
 Committee formed in 2016 (aka Last Mile Delivery)
 - Proposal going into the December 2019 hearing:
 - Truck OEM manufacturing mandate for zero tailpipe emissions vehicles
 - Fleet reporting for fleets and other entities engaged in transportation in CA
 - Fleets must phase in zero emissions trucks

Among the concerns are:

- Technology that works
- A business case to pay for it
- Infrastructure requirements

ACT-Passed in June 2020

Sales Mandate

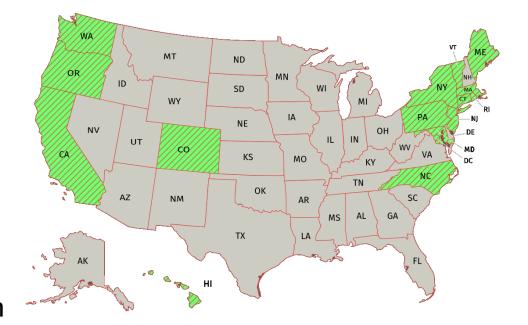
- Zero-emission vehicles as a percentage of annual sales*
- Begins with 2024 model year
- Credit for sales start in 2021
- Minimum tractor sales
- Flexibility to shift sales

between categories

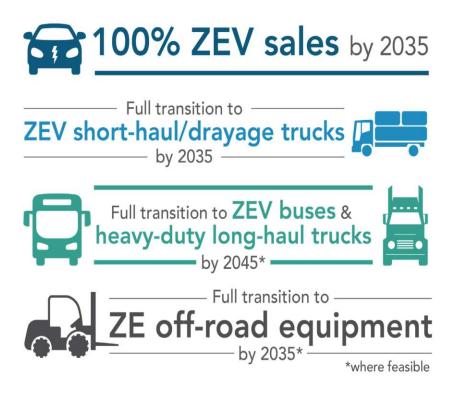
Model Year (MY)	Class 2b-3	Class 4-	Class 7-8 Tractors
2024	5%	9 %	5%
2025	7%	11%	7%
2026	10%	13%	10%
2027	15%	20%	15%
2028	20%	30%	20%
2029	25%	40%	25%
2030	30%	50%	30%
2031	35%	55%	35%
2032	40%	60%	40%
2033	45%	65%	40%
2034	50%	70%	40%
2035+	55%	75%	40%

CARB'S Clean Fleets MOU

- 15 states and the District of Columbia signed a memorandum of understanding to support rapid expansion of ZEV truck market
- Sets ZEV sales targets
 - 30% sales by 2030
 - 100% sales by 2050
- Develop truck ZEV action plan



Newsom Executive Order-Sept 2020





Advanced Clean Fleets Proposal

- High priority fleets and federal fleets
- Meet ZEV targets as a percent of the total fleet
- Target number of ZEVs is based on vehicle body type category
- Target number can be met by any ZEV type within category

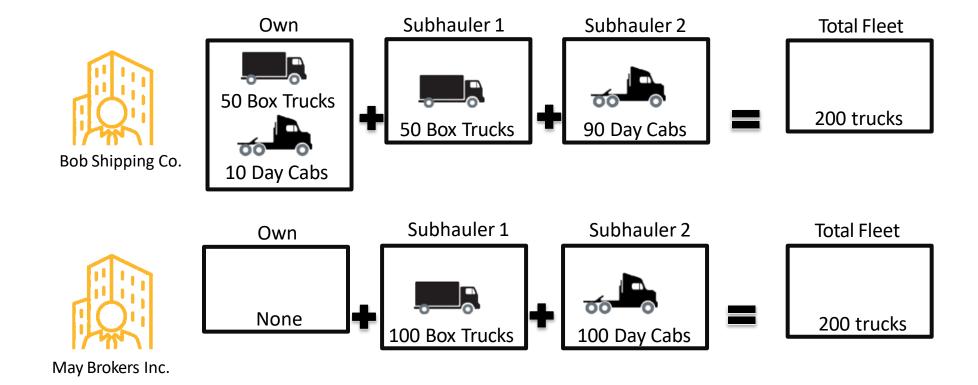
Percentage of Fleet that Must be ZEV	10%	25%	50%	75%	100%
Box trucks, vans, two-axle buses, yard trucks	2025	2028	2031	2033	2035
Work trucks, day cab tractors, three-axle buses	2027	2030	2033	2036	2039
Sleeper cab tractors and specialty vehicles	2030	2033	2036	2039	2042



CARB'S ACF Applicability

- An entity with more than \$50 million annual revenue that operates at least one vehicle in California
- Any entity that owns or controls more than 50 vehicles; or
- Any broker that dispatches more than 50 vehicles per year; or
- Any federal agency that operates vehicles in California
- Vehicle means on-road vehicles with a GVWR greater than 8,500 lbs

Brokers/Vanlines



CARB'S ACF High Priority Phase In

Private and Federal

- High priority fleets and federal fleets
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CARB'S ACF Next Steps

Private and Federal

- Continue workshops/workgroups throughout this year
 - Infrastructure workgroup April
 - Cost workgroup April/May
- Receive fleet reported data April 2021
- Rule recommendation to Board in December 2021

Questions & Answers

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